| FC        | RM NL-2A-B-PL PROFIT AND LOSS                       | ACCOUNT  | (t in lakhs)   |  |  |
|-----------|---|--|--|--|--|
| S.<br>No. | Particulars   | For the year<br>ended<br>March 31,<br>2017   | For the year<br>ended<br>March 31,<br>2016   |  |  |
| 1         | OPERATING PROFIT/(LOSS)                             |  |  |  |  |
|           | (a) Fire Insurance                                  | (12,293)   | 1,884  |  |  |
|           | (b) Marine Insurance                                | 3,737  | (764)  |  |  |
| -613      | (c) Miscellaneous Insurance                         | 12,012   | (6,947)  |  |  |
| 2         | INCOME FROM INVESTMENTS                             |  |  |  |  |
|           | (a) Interest, Dividend & Rent – Gross               | 8,114  | 7,277  |  |  |
|           | (b) Profit on Sale of Investments                   | 2,282  | 2,178  |  |  |
|           | Less: Loss on Sale of Investments                   | (334)  | (243)  |  |  |
| 300       | (c) Amortization of Debt Securities                 | (348)  | (173)  |  |  |
| 3         | OTHER INCOME:                                       |  | The Contract of the Contract o |  |  |
|           | (a) Claims Service Fees                             | 59   | 71   |  |  |
|           | (b) Miscellaneous                                   | 18   | 507  |  |  |
|           | TOTAL (A)   | 13,247   | 3,790  |  |  |
| 4         | PROVISIONS (Other than taxation)                    |  | minuments /  |  |  |
| 1         | (a) For Diminution in the value of Investments      | 400  | 400  |  |  |
| 100       | (b) For Doubtful Debts                              | 499  | 103  |  |  |
| 1         | (c) Others  | - M  | ALL PROPERTY.  |  |  |
| 5         | OTHER EXPENSES                                      |  | AND DESCRIPTION OF   |  |  |
| 1 1/      | (a) Expenses other than those related to            |  | PALL BY LAY  |  |  |
| ing       | Insurance Business:                                 |  | I CAN DEPOSIT OF   |  |  |
|           | Employee's related remuneration and welfare benefit | 375  | 505  |  |  |
|           | Donation Donation                                   | 1  | 4  |  |  |
| 1         | Corporate Social Responsibility Expenditure         | 361  | 331  |  |  |
|           | (Profit) / Loss on Sale / Write off of Fixed        | 301  | 331  |  |  |
| Hilli     | Assets (Net)  | 11   | (17)   |  |  |
| 100       | (b) Bad debts written off                           | 0 80   |  |  |  |
| Fied      | (c) Directors Commission                            | 60   | 20   |  |  |
| W.        | (d) Interest on Debentures                          | 46   |  |  |  |
| 1         | (e) Debenture Issue Expenses                        | 28   |  |  |  |
| 13.3      | (f) Penalty   | 25   |  |  |  |
|           | TOTAL (B)   | 1,406  | 946  |  |  |
| 00        | Profit / (Loss) Before Tax (A) - (B)                | 11,841   | 2,844  |  |  |
| 3         | Provision for Taxation                              | The state of   |  |  |  |
|           | Current Tax   | 2,244  |  |  |  |
| 100       | Deferred Tax  | (2,244)  | 845  |  |  |
| 100       | Profit / (Loss) After Tax                           | 11,841   | 1,999  |  |  |
|           | APPROPRIATIONS                                      | A SUPPLIES OF STREET   |  |  |  |
|           | (a) Interim dividends paid during the year          |  | PER IN PRES  |  |  |
| 4255      | (b) Proposed final dividend                         | The state of the s | MANUSALLY -  |  |  |
| 1000      | (c) Dividend distribution tax                       | 20 x d 1 =   |  |  |  |
| 1900      | (d) Transfer to Debenture Redemption Reserve        | 4,450  |  |  |  |
|           | (e) Transfer to Contingency reserve for             | The state of   | A THE RESIDENCE  |  |  |
| 17112     | Unexpired Risks                                     | 100000000000000000000000000000000000000  | JEST STORY OF THE  |  |  |
| 100       | Balance of profit brought forward from              | THE RESERVE  | Section of the last  |  |  |
| 100       | last year   | 33,465   | 31,467   |  |  |
|           | Balance carried forward to Balance Sheet            | 40,856   | 33,466   |  |  |

| N. S | FC        | DRM NL-3A-B-BS BALANC             | (< in lakes)               |  |  |
|------|-----------|-----------------------------------|----------------------------|--|--|
|      | S.<br>No. | Particulars                       | As at<br>March 31,<br>2017 | As at<br>March 31,<br>2016   |  |
| 17   | 1         | SOURCES OF FUNDS                  |                            |  |  |
|      | m         | Share Capital                     | 63,250                     | 63,250   |  |
| No.  | 900       | Reserves And Surplus              | 55,070                     | 43,227   |  |
|      | 600       | Fair Value Change Account         |                            | 20 CE 19 CE  |  |
| 100  |           | Shareholders Funds                | 1,365                      | (467)  |  |
| 63   |           | Policyholders Funds               | 4,423                      | (1,279)  |  |
| 100  |           | Borrowings                        | 17,800                     | TWI BANTI PERSON   |  |
|      | 1         | Deferred Tax Liability            | 7                          | ATTEMPT OF THE   |  |
|      |           | TOTAL                             | 1,41,908                   | 1,04,731   |  |
| 170  | 2         | APPLICATION OF FUNDS              | I BU TELS                  | Mindes by all the  |  |
| -711 | P11       | Investments-Shareholders          | 97,171                     | 77,903   |  |
|      |           | Investments-Policyholders         | 3,87,943                   | 2,90,537   |  |
| 124  | -         | Deferred Tax Asset                | 2,244                      | partition to the   |  |
| 2    | 010       | Loans                             |                            |  |  |
| 1    |           | Fixed Assets                      | 10,921                     | 9,808  |  |
| 101  | 3         | CURRENT ASSETS                    | 1000                       | A STREET   |  |
| 10   | THE P     | Cash and Bank Balances            | 23,413                     | 11,626   |  |
|      |           | Advances and Other Assets         | 66,966                     | 44,591   |  |
|      |           | Sub-Total (A)                     | 90,379                     | 56,217   |  |
|      |           | Current Liabilities               | 2,82,353                   | 2,16,092   |  |
|      | 19        | Provisions                        | 1,64,397                   | 1,13,642   |  |
|      |           | Sub-Total (B)                     | 4,46,750                   | 3,29,734   |  |
|      | 30        | NET CURRENT ASSETS                | Company of the Company     | AND PROPERTY.  |  |
| 100  |           | (C) = (A - B)                     | (3,56,371)                 | (2,73,517)   |  |
|      | 4         | MISCELLANEOUS EXPENDITURE         |                            |  |  |
|      | 65.       | (to the extent not written off or |                            |  |  |
|      | 1         | adjusted)                         |                            |  |  |
|      | 5         | DEBIT BALANCE IN PROFIT           | The same of the same of    | The state of the s |  |
| 000  |           | AND LOSS ACCOUNT                  |                            |  |  |
|      |           | TOTAL                             | 1,41,908                   | 1,04,731   |  |

4 Credit Rating by ICRA and CRISIL for Unsecured Non-Convertible Debentures is "AA+".

5 Net Worth (₹ 118,320 lakhs) as on March 31,2017 (Computed as per the definition laid down by IRDAI)
6 The Unsecured Non-convertable debentures were issued on March 21, 2017 and the first due date for payment of interest on Non-Convertible Debentures would be March 21, 2018 and the amount of interest on Non-Convertible Debentures on March 21, 2018 -₹ 1,516,56 Lakhs

Debenture Redemption Reserve as on March 31, 2017 is ₹ 4450 Lakhs

8 Earnings per Share (Face Value: ₹ 10 Per Share) as on March 31, 2017: Basic and Diluted ₹ 1.87 (Previous Year: ₹ 0.39)

The Company has followed the same accounting policies in the preparation of financial results for the year ended March 31, 2017 as have been followed in the preparation of financial statements for the year ended on March 31, 2016 except for the accounting policies for Reserve for Unexpired Risk (UEPR), allocation of Investment Income and Operating Expenses due to respective regulatory amendments. UEPR represents that part of the net premium which is attributable to and allocated to the succeeding accounting period. UEPR is calculated on the basis of 1/365 method on the unexpired prod of the respective policies. However, there is no impact on profit before tax of the Company due to change in the accounting policy, (a) With respect to allocation of Investment Income, had the old accounting policy been followed, the Operating Profit of Revenue Accounts would have been lower by ₹ 549 Lakhs and the Shareholders Account would have been higher by ₹ 549 Lakhs. (b) With respect to Operating expenses allocation, had the old accounting policy been followed, Operating profit for Fire Revenue Account would have been higher by ₹ 12,057 Lakhs respectively

10 Previous year's figures have been regrouped / reclassified wherever necessary.

Notes:

1 The above financial results have been presented in accordance with the presentation framework prescribed in IRDA circular No. IRDA/F&I/CIR/F&A/012/01/2010 dated January 28, 2010 and the requirements of the Regulation 52 of the SEBI (Listing Obligations and Disclosure Requirements) Regulations, 2015 (Listing Regulations, 2015"), to the extent applicable and the same is audited by the Statutory Auditors and approved by the Board of Directors at their meeting held on May 03, 2017.

2 Analytical Ratios are computed in accordance with and as per definition given in the Master Circular on Preparation of Financial Statements dated October 5, 2012 and subsequent corrigendum thereon dated July 03, 2013 except for ratios S.No.18-21 in Form NL-30A above which are required as per Listing Regulations, 2015.

3 The Company has segregated the Investments/Fair Value Change Account into Policyholders and Shareholders Funds as at March 31, 2017 in accordance with IRDAI Circular IRDA/F&A/CIR/CPM/010/2017 dated January 12, 2017, Figure for the previous year ended March 31, 2016 for Investments/ Fair Value Change Account

have been accordingly segregated for comparative purpose.

2017 dated ge Account

Place: Mumbai

Date: May 3, 2017

For and on behalf of the Board of Directors

Neelesh Garg Managing Director & CEO

Registered Office : Peninsula Business Park, Tower A, 15th Floor, G. K. Marg, Lower Parel, Mumbai - 400013. CIN - U85110MH2000PLC128425

| FOI     | RM NL-1A-RA   | REVENU                               | JE ACC   | OUNT     |              |                                      |                    | (₹ in     | lakh   |
|---------|---|--------------------------------------|----------|----------|--------------|--------------------------------------|--------------------|-----------|--------|
| S. No.  | Particulars   | For the Year Ended<br>March 31, 2017 |          |          |              | For the Year Ended<br>March 31, 2016 |                    |           |        |
|         | 1   | Fire                                 | Marine   | Misc     | Total        | Fire                                 | Marine             | Misc      | To     |
| 1       | Premiums Earned (Net)   | 3,374                                | 23,193   | 2,14,177 | 2,40,744     | 2,677                                | 22,582             | 1,81,457  | 2,06,7 |
| 2       | Profit/(Loss) on Sale/Redemption of Investments(Net)                            | 377                                  | 370      | 5,103    | 5,850        | 295                                  | 376                | 4,277     | 4,9    |
| 3       | Amortisation of Debt Securities   | (67)                                 | (66)     | (912)    | (1,045)      | (26)                                 | (34)               | (382)     | (44    |
| 4       | Others:   | COLUMB S                             |          |          |              |                                      |                    |           |        |
| 1       | Co-insurance Administration Income  | 41                                   | 22       | 95       | 158          | 58                                   | 26                 | 70        | 1      |
| 032     | Investment Income from Terrorism Pool & Others                                  | 537                                  | 12       | 257      | 806          | 684                                  | 16                 | 131       | 8      |
| 5       | Interest, Dividend and Rent - Gross   | 1,571                                | 1,541    | 21,265   | 24,377       | 1,111                                | 1,413              | 16,080    | 18,6   |
|         | TOTAL (A)   | 5,833                                | 25,072   | 2,39,985 | 2,70,890     | 4,799                                | 24,379             | 2,01,633  | 2,30,8 |
| 1       | Claims Incurred (Net)   | 2,716                                | 14,936   | 1,56,460 | 1,74,112     | 2,555                                | 18,248             | 1,38,590  | 1,59,3 |
| 2       | Commission (Net)  | (6,052)                              | 2,849    | 8,491    | 5,288        | (5,464)                              | 2,519              | 10,820    | 7,8    |
| 3       | Operating Expenses related to Insurance Business                                | 21,359                               | 3,538    | 62,905   | 87,802       | 5,732                                | 4,369              | 59,027    | 69,1   |
| 4       | Premium Deficiency  |                                      | 19 (9 %) |          |              |                                      |                    | Contract. |        |
| 5       | Others:   |                                      | No.      |          |              |                                      | THE REAL PROPERTY. | DATE:     | No.    |
| 28 500  | Contribution towards Solatium Fund  |                                      |          | 81       | 81           |                                      | -                  | 52        |        |
| 199     | Co-insurance Administration Fees  | 103                                  | 12       | 29       | 144          | 92                                   | 7                  | 69        | 10     |
|         | Declined Pool Administration Fees   |                                      | OVER THE | 7        | 7            |                                      |                    | 22        |        |
|         | TOTAL (B)   | 18,126                               | 21,335   | 2,27,973 | 2,67,434     | 2,915                                | 25,143             | 2,08,580  | 2,36,6 |
|         | Operating Profit /(Loss) from Fire/Marine/<br>Miscellaneous Business C= (A - B) | (12,293)                             | 3,737    | 12,012   | 3,456        | 1,884                                | (764)              | (6,947)   | (5,82  |
| 200     | APPROPRIATIONS  |                                      | M. Sed.  |          | HAS BEEN WAR | (2) N/10                             |                    | - PATE OF | 2 75   |
| 1       | Transfer to Shareholders' Account   | (12,293)                             | 3,737    | 12,012   | 3,456        | 1,884                                | (764)              | (6,947)   | (5,82  |
| 2       | Transfer to Catastrophe Reserve   |                                      | SHEET    | Transfer | aris are     |                                      |                    |           |        |
| 1111111 | TOTAL (C)   | (12,293)                             | 3,737    | 12,012   | 3,456        | 1,884                                | (764)              | (6,947)   | (5,82  |
|         | ANAL ANAL   |                                      | DATIO    |          |              | april.                               | Elfa               | 95.00     |        |